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Federation of Nepalese Chambers of Commerce
and Industry (FNCCI)
Pachali Shahid Shukra FNCCI Milan Marg, Teku
P.O. Box 269, Kahmandu
Nepal

att. To Mr Bishnu Raj Dhakal, assistant Director

Gent, 07/08/2013

Ref. : KB

Dear Sirs

Confirmation of order : Accenta 2013 - Nepalese Pavilion

We have the honour to send you our **adapted offer** for the above mentioned project in Ghent at the Accenta fair in September 2013.

This offer is based on our second design proposal that we send you hereby.

General description

- **Event dates and venue: September 14th to 22th 2013, Ghent Belgium**
- Pavilion area: 1 048 sqm build by our service.
+ a stage area: supplied by the organizer - not included in our offer .
- Presentation and participation:
 - the entrance,
 - a rest area and storage
 - 30 company stands will occupy areas of 3 x 4 = 12 sqm stands .
- In the quotation is included /not included
 - Included
 - The preparation of the elements of the stand in our workshops.
 - The transport to the fairgrounds.
 - The building and dismantling of all elements described in this offer.
 - All the prints and the images .
 - The stand is to be handed over swept clean with
 - Not included
 - Daily cleaning throughout the event.
 - Media campaign and press releases
 - Travel and accommodation for any participant.
 - Special requirements from the individual exhibitors
 - Power connection and electrical consumption for the group .

Price quotation for the Publiganda concept :

- **Carpeting :**
A light grey colored carpet at the entrance and in the gangways.
Red carpet for the inside of the stands.
The carpet is laid directly on the exhibition floor.
Plastic protection until preopening day.
- **General decoration / ceiling :**
The entrance will be made in a traditional looking portal
This portal is shipped from Nepal and installed by us.
The space for this entrance is 12 m wide and 2 meter deep.
- **Graphics**
In the back of the stand on top of the commercial stands (2,5 m high) an impression of the Himalaya mountains printed on flag textile. Above the rest area a print with a typical Nepalese image will be visible from the main entrance. These flags are 3 meter high.
A series of pictures (8 meter long and 2,5 meter high) welcome the visitors at the main entrance. Once we get the order our graphical department will work this out . At the moment the images are just examples of how it will be presented.
On the fascia's 60 nameplates for the commercial companies .
- **Walls**
The walls at the entrance will be wooden panels covered with the photos.
The walls of the commercial stands will be in Octawall.
The fascia is an aluminum frame to carry the name of the company .
- **Counter**
The counter will have the form of 1/2 circle.
- **Lightning**
The entrance and the rest area will be illuminated with halogen spots of 500/1000 watt which will hang on trusses.
The commercial stand et 4 spots and a power socket per stand.
Distribution board, cabling are foreseen.
In total we will need 60 KW power.
- **Green decoration**
Not yet foreseen.
- **Furniture**
 - One info desk
 - 4 bar stools Shirley.
 - 30 high tables Barcelona high white for the stands
 - 124 chairs Brigitte white for the stands and rest area
 - 16 tables Calais high 60 cm diameter for rest area
 - 10 racks Alice for storage

- Refrigerator and kitchen sink in storage at rest area
(also shelves and work tablet foreseen)

Prices based on the Publiganda concept

Carpet 1048 m2 Exporips and plastic protection	€ 4 611,20
Graphics : Mountains and all photo's	€ 9 950,00
Commercial stands	€ 21 120,00
Furniture and info counter	€ 8 204,00
Trussing , lighting and electrical sockets	€ 10 400,00
Building and dismantling – first cleaning	€ 15 075,00
Concept development , project management and administration	€ 3 000,00

Total	€ 72 360,20

Vat (21 %) is not included !

For this concept we will take into consideration :

- Submission of design and drawings to organizers for approval
- To comply with the rules and regulations of the event, premises and hall/ organizers management .
- Covering all costs pertaining to the execution of the works, including related matters for transport, move into the hall , build up and dismantling.
- Insure that he has an insurance policy to cover own material and any liable damage to personnel, exhibitors and visitors
- **The handover of the stand will be done 1 day prior to opening day .**

Payment conditions :

50 % is invoiced beginning of August .

to be paid at the last on 10/08/2013.

50 % is invoiced when we start the production

to be paid before the beginning of the trade show

We assure you the best of our services and the delivery within the appropriate delays

Kind regards

Publiganda nv
Koen Bogaert

Managing director

For approval
Mr Bishnu Raj Dhakal

signature and official stamp.